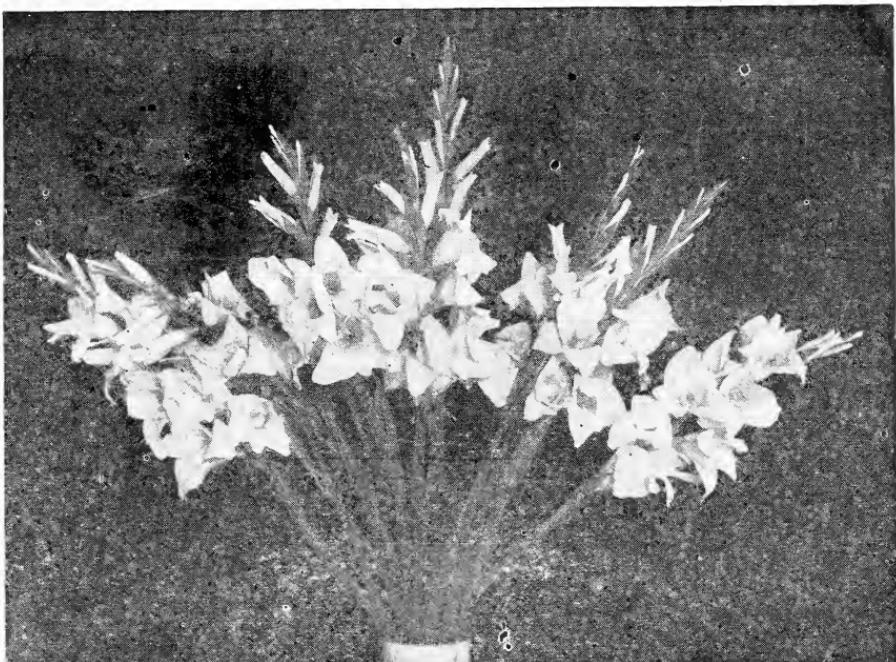


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Fall 1920

Preliminary Trade List OF Kirchhoff's Pre-Eminent Gladioli



"Glory of Pembroke"

TERMS OF SALE

Cash or satisfactory References from Unknown Correspondents. All Bills due 30 days from date of invoice, after which interest wil be charged. 25 @ 100 rate, 250 @ 1000 rate, 5000 @ 10,000 rate. Special prices quoted on large quantities. When placing your order with us you are not experimenting. Our stock has always proven satisfactory and pleases the most critical grower. We will endeavor to furnish you with bulbs of the same quality, we have supplied our customers with, since we began business.

Prices quoted are for fall delivery 1920. We will book orders for Spring Delivery, when the order is accompanied by a remittance of 25 per cent. The smallest order we accept at these prices is \$5.00. All stock is offered Subject to Prior Sale, so get your order in advance.

W.C.Kirchhoff Co.

Pembroke, N. Y.

We Offer the Following Standard Florists Varieties

| | All per 1,000 | | | | | | Select Bulblets | |
|--------------------|---------------|-----------|----------|---------|---------|-----------|-----------------|--------|
| | 1½ in. up | 1¾-1½ in. | 1-1¼ in. | ¾-1 in. | ½-¾ in. | 3-8-½ in. | 1,000 | 10,000 |
| America | \$20. | \$16. | \$12. | \$10. | \$7. | \$4. | \$.50 | \$4.00 |
| Augusta | 25. | 20. | 15. | 11. | 7. | 4. | .60 | 5.00 |
| Autumn Queen | 30. | 24. | 18. | 14. | 10. | 7. | 1.50 | 12.00 |
| Baron Hulot | 40. | 34. | 28. | 20. | 12. | 8. | 1.50 | 12. |
| Europa | 75. | 65. | 55. | 45. | 35. | 30. | 5. | |
| Empress of India | 35. | 28. | 22. | 14. | 10. | 6. | 1.20 | 10. |
| Halley | 24. | 18. | 12. | 10. | 7. | 4. | 50. | 4. |
| Lily White | 200. | 175. | 150. | 125. | 100. | 65. | 8. | 70. |
| Lily Lehman | 50. | 40. | 35. | 25. | 20. | 15. | 3. | 25. |
| Loveliness | 50. | 45. | 38. | 30. | 22. | 15. | 4. | 35. |
| Mary Fennel | | | | 40. | 30. | 20. | 5. | 40. |
| Mrs. Francis King | 20. | 16. | 12. | 9. | 7. | 4. | .50 | 4. |
| Mrs. W. E. Fryer | 30. | 24. | 18. | 15. | 12. | 8. | 2. | 15. |
| Mrs. Watt | 35. | 28. | 20. | 15. | 12. | 8. | 2. | 15. |
| Mrs. Pendleton | 40. | 32. | 25. | 18. | 14. | 9. | 1.60 | 14. |
| Myrtle | 70. | 60. | 50. | 40. | 30. | 22. | 3. | 25. |
| Niagara | 35. | 28. | 20. | 15. | 11. | 8. | 1. | 9. |
| Panama | 40. | 32. | 25. | 15. | 11. | 8. | 1. | 8. |
| Peace | 30. | 25. | 20. | 13. | 10. | 7. | 1. | 8. |
| Pink Perfection | 50. | 40. | 36. | 25. | 20. | 16. | 3. | 25. |
| Prince of Wales | 65. | 50. | 40. | 30. | 25. | 20. | 3.50 | 28. |
| Principeine | 20. | 16. | 12. | 9. | 7. | 4. | 1. | 8. |
| Red Emperor | 90. | 72. | 57. | 45. | 35. | 28. | 8. | 60. |
| Schwaben | 45. | 40. | 32. | 20. | 15. | 9. | 1.20 | 10. |
| Velvet King | 25. | 20. | 15. | 12. | 10. | 7. | 1.20 | 10. |
| War | 35. | 28. | 21. | 15. | 10. | 7. | 1.25 | 10. |
| Willy Wigman | 35. | 28. | 21. | 15. | 10. | 7. | 1.20 | 10. |
| Yellow Hammer | 30. | 24. | 18. | 13. | 10. | 7. | 1.20 | 10. |
| Florists Mixed | 15. | 12. | 9. | 6. | 4. | 3 | | |
| Primulinus Hybrids | 20. | 16. | 12. | 9. | 6. | 4. | | |

| | | | | | | | 100 | 1,000 |
|-------------------|-----|-----|-----|-----|-------|-----|------|-------|
| General Pershing | 12. | 10. | | | | | | |
| Prof. A. C. Beals | 15. | 12. | | | | | | |
| Meteor | 7. | 5. | | | | | .50 | 4. |
| Mrs. Dr. Norton | 75. | 60. | 50. | 40. | 32.50 | 25. | 2.50 | 20. |
| Louise | 50. | 40. | 30. | | 5. | 40. | | |
| Early Sunrise | 25. | 20. | | | | | | |
| Dawn (Tracy) | 7. | 6. | 5. | 4. | 3. | 2. | | |

Price per Bulb

| | | | | | | | | |
|-----------------------|------|----|------|----|------|------|-----|------|
| Golden Measure | 3.50 | 3. | 2.50 | 2. | 1.75 | 1.50 | 25. | 225. |
| Glory of Pembroke | .5. | | | | | | | |
| Mrs. W. E. Kirchhoff | .60 | | | | | | | |
| Mrs. W. J. Palmer | .50 | | | | | | | |
| Violet (Kirchoff's) | 5.00 | | | | | | | |
| Maine | 3.50 | 3. | 2.50 | | | 40. | | |
| Miss Allegra Hamilton | .50 | | | | | | | |



General Pershing